



PRESS RELEASE

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AES-IntelliNet Hires Inside Sales Representative to Manage Sales Initiatives for the US West Coast

PEABODY, MA – APRIL 21, 2008 – AES-IntelliNet today announced the addition of John Harrington to its Inside Sales team. John will take over accounts in Western US territories for AES-IntelliNet and will be responsible for reaching out to existing customers in the region to provide them with the tools they need to better develop their business. He will also help to grow new business within this territory.

John brings over 7 years of experience in the security industry, recently serving as Customer Relations and Sales Manager at Atlas Copco, LLC in Ayer, MA. John accepted the position because he was already familiar with AES-IntelliNet products, “I used to purchase AES radios for American Alarm and Communications in Arlington, and don’t recall ever having problems with them. That told me a lot about the quality and reliability of the AES-IntelliNet mesh radio alarm communications products,” he said. John begins his tenure at AES-IntelliNet with a plan to increase sales by reaching out to bring in new business while providing the best customer care possible. “I plan to hit the ground running by taking advantage of all existing opportunities to bring in new business, and I want to get to know our existing customers as soon as possible. They need to know that when they need someone on the other end of the phone, I will be there,” he said.

According to Tom Kenty, General Manager of the AES-IntelliNet Alarm Division, “When our customers call AES-IntelliNet, we want to make sure they get through to a real person. John is well versed in assisting customers in the industry, combine that with his significant Sales background and I am confident our customers will be taken care of. I am very pleased that he has decided to join our team.”

John Harrington may be reached at jharrington@aes-intellinet.com or 800-237-6387 ext. 123.

About AES Corporation

Established in 1974, AES Corporation is the industry leader delivering high quality wireless mesh networks to multiple industries, including the fire alarm and burglary monitoring market. Wireless mesh networking is an innovative technology for applications that need to communicate data over a large geographic area with a high level of reliability at a low cost of ownership. AES-IntelliNet technology offers easy installation and management at a performance and price level far superior to traditional communications methods, both wired and wireless. AES-IntelliNet network users in the Fire & Burglary Alarm Monitoring industry have gained significant revenue, communications and cost advantages while meeting the high standards of reliability required. AES-IntelliNet systems are used in hundreds of thousands of locations in over 50 countries worldwide.

AES-IntelliNet™ www.aes-intellinet.com is a patented wireless mesh technology currently deployed in hundreds of thousands of locations in over 130 countries worldwide.

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